



THE JOHNSON LEGACY REPORT

Building Trust for Generations



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Raymond James Canada Associates open hearts and wallets to support foodbanks and homeless.

When Raymond James associates are asked to dig deep and look for ways to support Canadians, they come through with determination, compassion and generosity.

During the months of March and April, the Raymond James Canada Foundation is usually busy organizing RJ Cares month, a corporate giving program that provides advisors and associates a day with pay to volunteer in their community and give back in a meaningful way during the month of May. With the development of COVID-19 and subsequent social and physical distancing measures put in place, it became clear very quickly that RJ Cares 2020 would look vastly different than in years past.

The Raymond James Canada Foundation team acted quickly to create a COVID-19 response that would provide much needed support to organizations with which the foundation had established relationships. These charities provide urgently needed support to Canadians, many of whom are experiencing income-loss and related poverty for the first time in their lives.

Recognizing our RJ Cares partners over the years, RJCF was keen to support those charities working in direct service with vulnerable populations and those providing the most basic needs. There has been an incredible amount of stress placed on these associations and the communities in which they operate. We have heard that many are finding it difficult to keep up with the unprecedented demand, while also having to shift programming to abide by the physical and social distancing standards. Social service charitable agencies are being tested and their resilience and outward focus has been inspiring.

On Wednesday March 25, the Raymond James Canada Foundation launched the RJ Cares 4 Community campaign, matching employee donations dollar-for-dollar up to \$100,000, to raise funds for existing charitable partners providing grass roots services – food, shelter and meals.

We are pleased to share that your RJCF Advisory Committee selected and directed funds to 42 well deserving organizations across Canada. In total, these charities will receive \$200,000 over the next few weeks, including a first time corporate donation of \$20,000 to Food Banks Canada, a national agency designed solely to strategically support those living with food insecurity in Canada's most marginalized populations.



Market Pulse:

Major Stock Indexes	Level/Price	YTD Return Ending April 30th/2020
S&P/TSX Comp	14,781	-13.38%
S&P 500 Comp	2,912	-9.85%
Dow Jones Industrial Avg	24,346	-14.69%
Major Bond Index		
Dex Universe	1,184	5.41%
Commodities		
Crude Oil - WTI (US\$/bbl)	\$19.95	-67.33%
Gold (US\$/oz.)	\$1,688	10.83%
N. Gas (US\$/MMBtu)	\$1.92	-12.29%
Currency		
Canadian Dollar (CAD/USD)	\$0.71	-7.34%

Source: FactSet, Raymond James Ltd.

Personal Updates:

Not a lot has changed for Lori since the last newsletter, she continues to work from home, do her online workouts and virtual happy hours with friends and family. Lori needed to add one new “good for the soul” activity to her schedule so she decided to buy a cruiser bike. She just wanted the ability to cruise on Abbott Street and around the lake downtown. Of course she checked with Jay, the bike expert, for tips on what to purchase. It turned out that Jay was able to sell her Brienne’s cruiser! This worked out well for everyone. Now Lori cruises around with a smile on her face!

Lori was supposed to go to Spain on April 29 to attend a yoga retreat and relax on the Mediterranean. She cancelled that trip and hopes to go in the next year or two. Staying close to home and supporting local will be the priority this year.

Jay and the family have been adjusting to the new normal in strides. The first couple of weeks of home school was quite chaotic, but once Charley and Tucker received their own laptops it made schooling substantially more efficient. Jay has been working from his home office located in his basement. However, he recently installed a hybrid high efficiency electric hot water tank which has a built in heat pump air exchanger. For anyone who doesn’t know, a heat pump converts warm air into energy so now Jays basement is about the same temperature as a meat locker. It’s a good thing the weather is starting to warm up!

Jay has been able to get out on his mountain bike on a regular basis. Unfortunately, this year’s biking and charity fundraising schedule is going to be quite different with the Ride to Conquer Cancer cancelled as well as his plan to cycle across Saskatchewan. Hopefully, these events will be back on track for next year.

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